

The value of tape in the words of end users!



What customers really think about the benefits of using HPE StoreEver tape

Statistics

86% A

are likely to recommend HPE StoreEver.1

76%[%]

use HPE StoreEver products to address the risk of data loss.²

78% A[™]

use HPE StoreEver products to address the need to retain an archived (offline) copy of data for long-term retention purposes (compliance, GDPR, protection against ransomware).³

Testimonials

66 HPE tape systems provide reliability, interoperability, and the support needed for the near-real-time archive of footage from the smallest of TV shows to the biggest Hollywood blockbusters.

HPE tape systems provide offline, air-gapped storage to protect against ransomare or environmental disasters (fire/ flood, etc). Robust media and easy to transfer offsite - costs are cheaper than cloud-based storage and faster to restore.

IT Manager, Small Business Engineering Company

Keenan Mock. **Senior Media Archivist, Light Iron**

Since our organization is a Petrochemical plant, so HPE tape system brings reliability to save our data encrypted and secure.

Mohammed Khaleel Ahmed. **ICS IT Analyst, Chevron Phillips Chemical Company**

The StoreEver tape library has been a reliable and cost-effective method for getting backup data off-site in case a Disaster Recovery operation is needed.

IT Manager, Medium Enterprise **Health Care Company**

Dark Fiber can become very expensive. HPE tape systems bring us the most cost-effective solution for backup transfer to another location.

System Administrator, Medium Enterprise Health Care Company



to add an additional layer of security to your backup infrastructure. **Daniel Eder.**

IT Manager, Axess AG

HPE StoreEver has saved my business thousands and increased our data security.

Lynn Murphy.

System Aministrator, Encodan

66 HPE tape storage provides a low-cost archive solution which is more stable and reliable than disk storage.

System Administrator, Small Business Insurance Company

Disk-based storage media can become very expensive at a large scale, and the management requirements can be difficult. HPE tape systems bring us proven reliability and the most cost-effective solution for long-term data storage.

IT Specialist, Large Enterprise Financial Services Company

We have been using HPE StoreEver for over 10 years in our data center environment and it has proven invaluable for stability, reliability, support, and compatibility. We tend to use proven, large-tier solutions rather than bleeding-edge technologies, especially when it comes to backing up data. HPE StoreEver has been our consistent "go-to" even as our software solutions have changed over time.

IT Systems Analyst, Gobal 500 Chemicals Company

Sources:

HPE StoreEver TechValidate Study 2019

- ¹ TechValidate survey of 256 users Based on respondents who rated their likelihood to recommend as 7 or higher on a scale of 0 to 10. ² TechValidate survey of 218 users of HPE StoreEver.
- ³ TechValidate survey of 274 users of HPE StoreEver.

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